

LTI DataComm Professional Services

Providing Tailored Solutions for Your IP Video Investment

LTI Professional Services assists our customers to design, install, integrate and maintain IP Video solutions into their enterprise architecture. LTI works with our customers and leading technology partners to offer tailored solutions that meet the specific application requirements of their operating environment. LTI's depth of experience and past performance is leveraged to deliver:

- **System Design**
- **Turnkey Installation Services**
- **Maintenance and Consultation Services**

LTI's Enterprise IP Video Solutions include cradle-to-grave design, implementation, and support and have been used throughout the DoD and Civilian Government Agencies for:

- Media Monitoring
- Cable TV to the Desktop
- Emergency Response / Mission Video Distribution
- New Hire / New Recruit Training
- Telemedicine
- Enterprise-Wide Communications
- Rich Media Presentations
- Distance Learning
- Security & Surveillance
- Mission Assurance
- After-Action Review
- Secure / Hazardous Area Monitoring
- Disaster Response
- Inter-Agency Video Distribution
- Public Outreach

LTI has a consistent record of delivering our clients a hassle-free experience and superior work product on every project.

System Design

LTI possesses in-house expertise that combines a depth of knowledge in both network infrastructure and video compression/decompression technologies that enable a holistic and effective integration of an IP Video solution. As an integrator with experience working across the broader data network, LTI is able to understand and anticipate the impact of IP Video implementations on the existing environment of data services. Embracing the principles of responsible network citizenship, LTI effectively integrates a fully-featured video solution without adversely impacting other applications running in the network. LTI works closely with our customers to establish a clear understanding of the operating environment and mission objectives, ensuring a design architecture and deployment plan for successful and seamless solution integration.



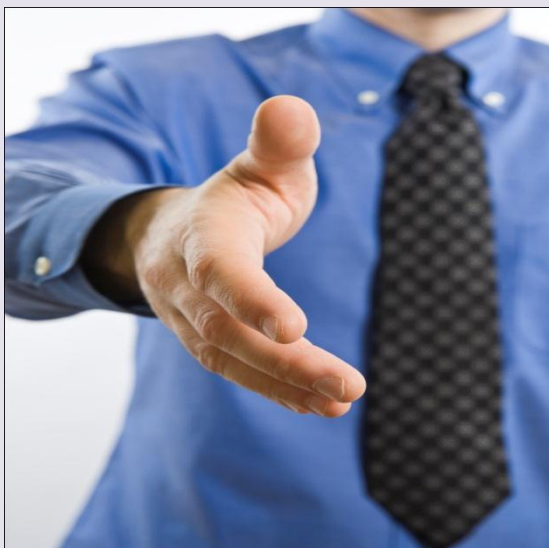
Services Overview



Enterprise IP Video Services:

- **System Design**
- **Turn-key Installations**
- **Maintenance & Consultation Services**

Services Overview



Turn-Key Installation Services

LTI's Professional Services team not only designs IP Video solutions but can provide a full turn-key implementation. Trained and certified by industry and manufacturer standards, we are capable of providing:

- A proven project management approach that focuses on the customer's goals and vision.
- Systems engineering & design that goes beyond theory and is based on decades of actual experience.

Maintenance & Consultation Services

LTI understands that network architectures are dynamic and constantly facing performance challenges based on the adoption and utilization of enterprise applications. Increasing IP Video usage and adoption can also adversely impact bandwidth utilization and security. To eliminate these effects, LTI offers three critical services to our customers over their system's lifecycle:

- Health checks to upgrade, update, and reconfigure solutions to maintain security and take advantage of new features.
- Detailed site surveys and market research to help our customers understand legacy solutions, integrate them into modern IP-based solutions, and provide a road map for future growth.
- On-site consultation to study system usage and advise on best practices to increase adoption of customers' IP Video toolsets by other departments and areas of the enterprise.

LTI DataComm

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